

Jurisdiction: Delaware

License: Electric Broker

Application: Application for Electric Broker Certificate

Attached is your license application, prepared by LicenseLogix. Please review, and if everything is correct, complete the instructions below:

- Page 2, Item 5: Briefly describe the nature of business to be conducted in DE;
- Page 2, Item 5: Check off one or both of the Geographic Areas to be serviced;
- Page 4, Section 14: Jeremy must sign where highlighted;
- Page 6, Section 18: Provide toll free customer service telephone number;
- Page 6, Section 19: Check off appropriate answer.

Form of Verification:

- Jeremy must sign and date where highlighted and have his signature notarized.

Attach a corporate surety bond in the amount of \$50,000. The bond form must meet the following requirements:

- The surety must be provided by a corporation authorized to do business in the State of Delaware
- The bond must run to the Director of the Consumer Protection Unit of the Department of Justice and be conditioned upon the registrant's compliance with the provisions of Chapter 25A, Title 6 of the Delaware Code
- The bond must pay to customers all monies that become due and owing for the registrant's violations of Chapter 25A, Title 6 of the Delaware Code
- The surety bond must remain in effect for three years from the period the registrant ceases to operate in the State of Delaware

Attachments:

- Certificate of Good Standing issued by the Delaware Secretary of State **LLX can obtain upon request**
- Copy of Delaware Business License (if you have received your permanent DE Business License in the mail)
- Copies of certified financial statements dated within the last 12 months



MAIL the original, signed documents and any attachments to:
LICENSELOGIX, 140 GRAND STREET, SUITE 300, WHITE PLAINS, NY 10601



Email signed documents and any attachments to _____,
or fax them to (212) 672-1105.



Filing Instructions for Retail Electric Brokers

I. Where to File: Applications should be filed in the Commission's electronic filing system, DelaFile, which can be accessed at <https://delafile.delaware.gov/>

II. What to File: Applicant **must use** the attached form to submit the Application. (Please remove this instruction sheet prior to filing). To submit an application, please provide the **\$750 non-refundable application fee**, all exhibits, affidavits, and other attachments. All exhibits should be clearly identified. For example, Exhibit A should be marked "Exhibit A – Delaware Certificate of Good Standing." Each exhibit should be attached as a separate document to the filing in DelaFile.

III. Confidentiality: All information disclosed in this application is considered public information unless specifically labeled as confidential. The Applicant has the responsibility to disclose to the Commission Secretary what is privileged or confidential information and not otherwise available to the public. The Applicant should **attach in DelaFile one version of the application that includes all confidential information and one version of the application which has all of the confidential information redacted from it.** The confidential version should be stamped "CONFIDENTIAL" at the top in clear and conspicuous letters. Also, the security level for this confidential version should be designated as "confidential." The redacted version of the application should list "confidential information redacted under Commission's rules" in each place of the application where confidential information was removed from the version. Also, the security level for the redacted version should be designated as "public." For more information, see 26 Del. Admin. C. §1001-1.11 – Rules of Practice and Procedure of the Delaware Public Service Commission, Submission of Confidential, Proprietary, and Privileged Material. These Rules can be found at this website address:
<http://regulations.delaware.gov/AdminCode/title26/1000/1001.shtml#TopOfPage>.

Questions regarding this application: Please contact either Toni Loper by phone at (302)736-7534 or by email at Toni.Loper@state.de.us or Clishona Marshall by phone at (302)736-7539 or by email at Clishona.Marshall@state.de.us.

Incomplete applications or those not including the necessary fees, supporting documentation or information may be rejected, and the processing time will be delayed. The Applicant will be given an opportunity to provide the necessary information to complete the certification; however, an incomplete or abandoned application will be closed four (4) months after the original date the application is submitted, unless such time frame is extended by the Commission.

PLEASE REFER TO 26 Del. Admin. C. § 3001 FOR ALL OF THE SPECIFIC INFORMATION THAT MUST BE CONTAINED IN THE APPLICATION. UNLESS OTHERWISE NOTED, CAPITALIZED TERMS SHALL HAVE THE MEANINGS ASCRIBED TO THEM IN 26 Del. Admin. C. § 3001. THE COMMISSION STAFF MAY REQUEST ADDITIONAL INFORMATION IN ORDER TO COMPLETE THE PROCESSING OF THE APPLICATION.



1. Authority to do Business:

Each Applicant must provide a copy of the following documents:

- ☒ A Certificate of Good Standing issued by the Delaware Secretary of State that is dated within the past 12 months and which certifies that the Applicant is in good standing and qualified to do business in Delaware.
Provided in Exhibit A
- ☒ A copy of the Applicant's Delaware Business License certifying that the Applicant is registered and/or qualified to do business in Delaware.
Provided in Exhibit B

2. Delaware Registered Agent:

Each Applicant must provide a written designation of the name and address of a person who resides within the State of Delaware upon which service of any notice, order or process may be made. This information must be updated if changed.

Registered Agent Solutions, Inc.

Name
1679 S. Dupont Hwy., Suite 100, Dover, DE 19901

Address
888-705-7274

Phone

3. Compliance with Regional Requirements:

- ☒ Applicant agrees to work with only an entity that complies with PJM's requirements and is a Certified Electric Supplier in Delaware.

Financial, Operational, Managerial and Technical Ability. Each Applicant must present substantial evidence supporting their financial, operational, managerial and technical ability to render service within the State of Delaware.

4. Certified Financial Statements or other indicia of financial capability:

☒ Provide copies of certified financial statements (such as a balance sheet, income statement, and statement of cash flows). These certified financial statements should be dated within twelve (12) months of the date of filing the application.

Provided in Exhibit C

☐ Other indicia of financial capability submitted in support of the application. These other documents should be dated within twelve (12) months of the date of filing the application.

Provided in Exhibit _____

5. Description of the nature of the business being conducted: Description of service, types of customers and geographic area to be served.

Description of service: Electric + Gas provider (Broker)

Types of Customers: *Check all that apply*

☒ Residential ☒ Large Commercial
☒ Industrial ☒ Small Commercial

Geographic Area: *Applicant should check one or both*

☒ Delmarva Power & Light Service Territory
☒ Delaware Electric Cooperative Services Territory

6. States in which the Applicant is presently selling electric supply services or providing broker services: Please provide a list of all states in which the Applicant (or any of its affiliated interests) is presently selling electric supply service to Retail Electric customers, the type of license, and the license number.

State: <u>OH</u>	Status: <u>Active</u>	Type of License: <u>Broker</u>	License No: <u>12-557E (2)</u>
State: _____	Status: _____	Type of License: _____	License No: _____
State: _____	Status: _____	Type of License: _____	License No: _____
State: _____	Status: _____	Type of License: _____	License No: _____
State: _____	Status: _____	Type of License: _____	License No: _____

7. States in which the Applicant has any pending applications: Please provide a list of all states in which the Applicant (or any of its affiliated interests) has pending applications to sell

electric supply service to Retail Customers, the status of the application, and the commission docket number (if available):

State: <u>PA</u>	Status: <u>P</u>	Type of License: <u>Gas Broker</u>	License No: <u>Docket: A-2016-2529642.</u>
State: <u>PA</u>	Status: <u>P</u>	Type of License: <u>Elec Br</u>	License No: <u>Docket: A-2016-2533036</u>
State: _____	Status: _____	Type of License: _____	License No: _____
State: _____	Status: _____	Type of License: _____	License No: _____
State: _____	Status: _____	Type of License: _____	License No: _____

**If additional space is required, please attach additional sheets of paper to the application as necessary.*

Provided in Exhibit _____

- 8. List of states in which Applicant has been denied approval and/or had authority revoked.** Please provide a list of all state in which the Applicant (or any of its affiliated interests) has been denied approval by a state Commission to sell electricity to Retail Electric Customers or has had its authority revoked.

State: _____ Date: _____
State: _____ Date: _____

**If the Applicant has been denied approval or had its authority revoked by a state Commission, please provide a detailed explanation for each state.*

☐ Provided in Exhibit _____

☒ Applicant has never been denied approval or had its license revoked

- 9. List of states in which Applicant has withdrawn the application.** Please provide a list of all states in which the Applicant (or any of its affiliated interests) has withdrawn an application for certification.

**If the Applicant has withdrawn an application please provide a detailed explanation for the withdrawal for each state.*

☐ Provided in Exhibit _____

☒ Applicant has not withdrawn any applications

- 10. Relevant operational experience of each principal officer or managing member responsible for Delaware operations.** In order to fulfill the requirements of the Supplier

Rules, an Applicant must present substantial evidence of technical and managerial ability by submitting, in an attachment, detailed resumes of each principal officer or managing member responsible for operations in Delaware.

☒ Provided in Exhibit D

11. Bankruptcy disclosure:

☒ Neither the Applicant nor any of its affiliated interests has filed for bankruptcy in the past 24 months.

☐ Exhibit _____ for an explanation of any bankruptcy proceedings filed by the Applicant or any of its affiliated interests in the past 24 months.

12. Any other information:

☐ Other material submitted in support of the application.
Provided in Exhibit _____

☒ No other supporting material is provided.

13. Verification of Application: The application must be verified by a principal or officer of the Applicant. (*See Attachment A for an example*)

☒ Verification is provided in Exhibit E

14. Consent to Jurisdiction: All Electric Suppliers shall consent to the jurisdiction of the Delaware courts for acts or omissions arising from their activities in the State.

BY (signature):

TYPED /PRINTED NAME:

Jeremy Keith Smith

TITLE:

Member

15. Legal name of Applicant and any fictitious name under which the Applicant proposes to do business in Delaware.

Gold Star Energy, LLC

Full legal name of Applicant

Any fictitious name or "doing business as" (a/k/a) name:

N/A

☐ Applicants with a fictitious name must submit a copy of the Registration of Trade, Business & Fictitious Name Certificate for each of the three Delaware counties in which the Applicant proposes to do business.

☐ Provided in Exhibit _____

16. Home state of Applicant and contact information.

Ohio

State of Incorporation or Formation of Applicant

50 Chestnut St Suite #234,

Physical Business Address

Beavercreek, OH 44540

Jeremy Keith Smith

Name and Address of Principal Officer or Managing Member

50 Chestnut St Suite #234,

Beavercreek, OH 45440

17. Name, title, and telephone number of a Regulatory Contact Person: This person will ordinarily be the initial point of contact for resolving complaints filed with the Commission. The Commission will also send any correspondence to this person. This information is required to be updated if there are any changes.

Eric Owens

Name of Regulatory Contact

VP of Sales & Marketing

Title

614-204-3742

Telephone Number

Delaware Public Service Commission
Electric Supplier Certificate – Broker

eowens@gseusa.com

Email Address

18. Toll-free telephone number of Applicant's customer service department: This telephone number will be listed on the Commission's website as a resource for existing and potential customers.

1-937-232-6938

Toll-free customer service telephone number

19. Criminal activities statement:

☐ A statement detailing any criminal activities of which the Applicant or any of its affiliated interests has been charged or convicted, or which the principal or corporate officers of the Applicant or any of its affiliated interests has been charged or convicted. Provided in Exhibit _____

☒ Neither the Applicant nor its affiliated interests has been charged or convicted of any criminal activities.

20. Waiver of certification requirements: This section is applicable only to Applicants who request a waiver of any of the regulatory requirements.

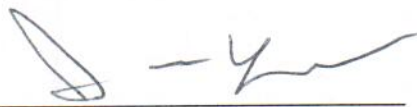
* Please note that not all regulatory requirements can be legally waived.

☐ Applicant requests a waiver of the requirements in Section(s) _____ of this application. Please provide a detailed explanation in support of the request for a waiver below:


☒ No waiver requested.

Attachment A
FORM OF SAMPLE VERIFICATIONSTATE OF OHIO)
) SS
COUNTY OF CRAWFORD)

On this 26 day of May, 2016, personally came before me, the subscriber, a Notary Public in and for the state and county aforesaid, Jeremy K Smith [name of individual who is signing] as the PRESIDENT [authority of individual or title of individual who is signing, e.g., President, Vice President, Sole Member/Manager, Trustee, etc.] of GOLD STAR ENERGY [name of company or entity that is filing], known to me personally to be such or having presented to me satisfactory evidence of identity, and acknowledged this document to be [his or her] act and deed and the act and deed of such LLC [type of filer, e.g. corporation, limited liability company, etc.], that the signature of such individual is in [his or her] own proper handwriting, and that the facts set forth in this APPLICATION [type of filing, e.g., application, petition, etc.] are true and correct to the best of [his or her] knowledge, information, and belief.


Signature of individual
Printed Name: Jeremy K Smith

SIGNED AND SWORN (OR AFFIRMED) before me on this 26th day of May, 2016, by Jeremy K Smith (name of individual who signed above).


Signature of Notarial Officer
SEAL
Notary Public
Title (e.g., Notary Public)

My Commission Expires:

December 18, 2017

Attachment B

Attestation of Submission of Confidential, Proprietary, and Privileged Material**Per 26 Del. Admin. C. § 1001-1.11**

I, [NAME], [TITLE] of [COMPANY/ORGANIZATION], do hereby attest, under penalty of perjury, that [DESCRIPTION OF DOCUMENT / INFORMATION] is 1) not a "public record" as defined by 29 Del. C. § 10002(l) because it is [DESCRIPTION OF REASON AND SPECIFIC EXEMPTION UNDER 29 Del. C. § 10002(l)]; and 2) is not subject to inspection by either the public or by other parties unless an appropriate proprietary agreement is executed.

As such, I request that the Delaware Public Service Commission accord confidential treatment to [DESCRIPTION OF DOCUMENT / INFORMATION] in accordance with 26 Del. Admin. C. § 1001-1.11.

In compliance with 26 Del. Admin. C. § 1001-1.11.3, I have submitted, attached to this Attestation, for filing a copy of the document described above without the confidential information, with an indication that the claimed confidential information has been deleted.

Executed [DATE] 5-26-16

[NAME]

Jeremy K. Smith
[Signature]

[STATE]

OHIO

[COUNTY]

Crawford

Sworn to and subscribed before me on [DATE] by [NAME]

Linda T. Winkler-Anderson

[NOTARY NAME]

My commission expires: December 18, 2017

[NOTARY SEAL]



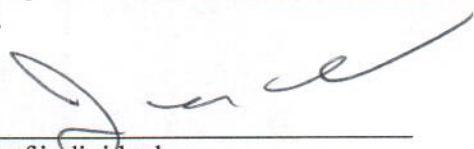
Checklist of Required Items for Electricity Broker Applications

- ☒ Delaware Certificate of Good Standing - **Exhibit A** _____
- ☒ Delaware Business License - **Exhibit B** _____
- ☒ Certified Financial Statements (dated within one year of filing)
Exhibit C _____
*If filed under confidential seal a redacted version and attestation must be uploaded separately in DelaFile - **Exhibit** _____
- ☒ Professional resumes of each principal officer responsible for Delaware operations - **Exhibit D** _____
- ☐ Bankruptcy disclosure - **Exhibit** _____
- ☒ Verification of Application - **Exhibit E** _____
- ☒ Consent to Jurisdiction
- ☐ Criminal Activities Statement - **Exhibit** _____
- ☐ States in which Applicant is presently selling electricity supply or providing broker services
- ☐ States in which Applicant has any pending applications (if additional space is required) - **Exhibit** _____
- ☐ List of states in which Applicant has been denied approval as a broker and/or had its authority or license revoked (with detailed explanation) - **Exhibit** _____
- ☐ Other materials submitted in support of the application - **Exhibit** _____
- ☐ Registration of Trade, Business & Fictitious Name Certificate for each Delaware County where business will be conducted (if required)
Exhibit _____

Attachment A
FORM OF VERIFICATION

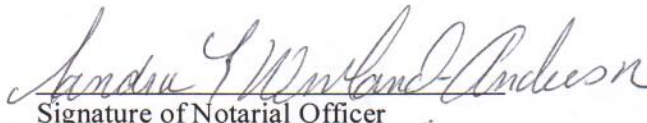
STATE OF OHIO)
) SS
COUNTY OF Columb)

On this 26 day of May, 2016, personally came before me, the subscriber, a Notary Public in and for the state and county aforesaid, Jeremy Keith Smith [name of individual who is signing] as the Owner [authority of individual or title of individual who is signing, e.g., President, Vice President, Sole Member/Manager, Trustee, etc.] of Gold Star Energy, LLC [name of company or entity that is filing], known to me personally to be such or having presented to me satisfactory evidence of identity, and acknowledged this document to be [his or her] act and deed and the act and deed of such limited liability company [type of filer, e.g. corporation, limited liability company, etc.], that the signature of such individual is in [his or her] own proper handwriting, and that the facts set forth in this application [type of filing, e.g., application, petition, etc.] are true and correct to the best of [his or her] knowledge, information, and belief.



Signature of individual
Printed Name: Jeremy Keith Smith

SIGNED AND SWORN (OR AFFIRMED) before me on this 26th day of May, 2016 by Jeremy Keith Smith (name of individual who signed above).

 **SEAL**

Signature of Notarial Officer
Notary Public

Title (e.g., Notary Public)

My Commission Expires:

December 18, 2017



State of Delaware

SECRETARY OF STATE
DIVISION OF CORPORATIONS
P.O. BOX 898
DOVER, DELAWARE 19903

9287357

LICENSELOGIX

140 GRAND STREET, STE 300

WHITE PLAINS, NY 10601

02-27-2016

DESCRIPTION	AMOUNT
5974294 - GOLD STAR ENERGY LLC 0102Y LLC	
Formation Fee	\$200.00
TOTAL CHARGES	\$200.00
TOTAL PAYMENTS	\$200.00
BALANCE	\$0.00

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show GOLD STAR ENERGY LLC, an Ohio For Profit Limited Liability Company, Registration Number 2378997, was organized within the State of Ohio on March 24, 2015, is currently in FULL FORCE AND EFFECT upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 23rd day of February, A.D. 2016.*

Jon Husted

Ohio Secretary of State

Validation Number: 201605401098

Eric Owens
365 E. Mithoff St. Columbus, OH 43206
614-204-3742
ericowens365@gmail.com
linkedin.com/in/ericowens1

Professional Experience

Gold Star Energy, LLC

September 2012 – Present

VP of Residential Sales

Responsible for managing our residential sales teams. Involved in establishing supplier relations, hiring, managing our own teams as well as the liaison to Third Party Vendors. Responsibilities also include marketing, payroll and handling supplier, utility and consumer complaints.

Guardian Relocation

February 2012 - Present

Relocation Sales Consultant

Responsible for selling solutions according to customer's needs and increasing sales for relocation services including household goods, employee relocations, office and industrial moving, trade show exhibits, international shipments, special commodities and storage/distribution. Generate own leads, schedule and coordinate customer moves and follow-up with customers post-move to ensure satisfaction. Proactively resolve customer concerns, complaints or customer service issues, as well as participate in other sales, marketing and networking activities to build my book of business.

Columbus Chamber of Commerce

May 2011-December 2011

Business Development Representative

Identify and prospect new member opportunities within assigned territory to achieve new membership and revenue objectives. Develop personal account management and communication processes to cultivate senior level contacts. Formulate forecasts, estimates and projections to build a pipeline that meets and exceeds new membership goals.

CMH Magazine (1099)

January 2010- August 2010

Advertising Account Executive

Prospected for and developed advertising partnerships for a new magazine in the Central Ohio market. Assisted clients with advertising strategy, ad message and creative development. Planned and implemented marketing events to grow awareness and increase advertising dollars in the community.

- My sales results enabled the magazine to expand from a bi-monthly to a monthly publication.

Inline Productions

October 2009-May 2011

Business Development / Client Services

Manage new and existing clients for a turn-key multimedia production house. Responsible for growing long-term relationships/partnerships. Entrusted with developing and implementing company marketing strategy. Assist with all aspects of shoots and post-production.

- Generated new revenue streams (Stowaways, We Decorate Columbus)
- Increased company's visibility by incorporating social media and pod casts to companies website.

The Columbus Dispatch Printing Company

June 2007- October 2009

Key Account Executive- Education (July 2008 – October 2009)

Retail Advertising Account Executive (June 2007- July 2008)

Managed and developed newspaper, magazine and internet advertising for existing and new accounts while building and cultivating client relations. Found ways for clients to maximize their advertising reach and frequency by identifying and implementing marketing solutions. Met and exceeded sales goals monthly by selling across all The Dispatch Printing Company properties.

- Entrusted to re-develop the education special section, Aspire. My efforts produced the highest grossing Columbus Dispatch special section ever.
- Met or exceeded monthly goal 24/28 months.
- Met or exceeded quarterly goal 8/9 quarters.
- Salesperson of the Quarter (Q4 2007)
- Certified in 3R Selling and Customer Focused Selling Pro.

Wyeth Pharmaceuticals

March 2001-February 2007

Territory Sales Specialist (2004-2007)

Territory Sales Representative (2001-2004)

Grew market share and revenue for the PPI, Anti-Depressant, Ace Inhibitor and IV antibiotic markets while managing my own territory with a diverse product portfolio calling on physicians, specialists and hospital settings. Developed new ideas and strategies to differentiate myself and my products from the competition.

- Ended 2006 at 108% of goal-Top 5% in Area.
- Consistently ranked in the Top 30% in Area and Zone.
- Member 2002 Sales POD of the Year in Ohio.
- Attained highest Share Growth rate in District, Area and Zone for Protonix in 2005.
- Attained highest volume growth in the District, Area and Zone for Altace in 2004.
- Promoted to Territory Specialist Level 2 by meeting sales goals and completing continuing education.
- Awarded Rep of the Quarter (Q3 2004).

Innovex

December 1998- March 2001

Pharmaceutical Sales Representative

Grew market share and revenue for the PPI, Anti-Depressant, Ace Inhibitor, Anti-Obesity, Injectable Antibiotic, Nasal Inhaled Steroid and Anti-Viral markets while managing my own territory with a diverse product portfolio. Developed new ideas and strategies to differentiate myself and my products from the competition.

- Grew Xenical "rank in nation" from 180 to 35 in Volume Change.
- Grew Rocephin "rank in nation" from 159 to 40 in Volume Change.
- Grew Demadex "rank in nation" from 350 to 48 in Volume Change as well as Percent Growth from -133% to 67%.
- Awarded for outstanding performance in BMI awareness campaign by implementing weight management workshops and programs to increase awareness.
- Attained highest market share in the region for Cedax Suspension

Crossmark, Inc

March 1992-December 1998

District Manager (September 1996 – December 1998)

Managed a sales team of 8 that marketed a diverse menu of OTC and other consumer products to mass merchandising customers. Mobilized sales team to achieve measurable goals and produce solid results. Grew the manufacturer's business by coaching and mentoring my sales team. Actively participated in sales presentations with upper management at the regional and corporate levels to bring in new accounts.

- Interviewed and hired new full and part-time personnel.
- Trained new personnel.

- Arranged and scheduled field contacts, assigned quotas and contest objectives and monitored sales representative performance.
- Ensured proper execution of the sales plan and manufacturer's expectations.
- Developed my sales team's product knowledge and expertise to build manufacturer's revenue.

Senior Sales Representative/ Regional Trainer (August 1994-September 1996)

In addition to meeting my sales goals, trained 14 new Sales Representatives for the Eastern Region.

Sales Representative (March 1992- July 1994)

Marketed consumer products to retail outlets. Consistently met or exceeded monthly sales quotas. Other responsibilities included tracking stock levels, line pricing and selling incremental displays for name brand lines, educating pharmacies and executing promotional activities at store, district and regional levels.

- Winner of 1996 Van Melle "Most Creative Display"
- Winner of 1996 Campbell Foods Distribution contest
- Winner of 1996 Schering-Plough sales contest
- Winner of 1996 Kal-Kan Distribution Drive sales contest winner
- Winner of 1993 Rhone -Poulenc Rorer sales contest
- Winner of 1992 Burroughs-Wellcome secondary display contest

Education

OHIO UNIVERSITY, Athens, OH

Bachelor of Science in Communication

Major: Interpersonal Communication

JEREMY K SMITH DBA GOLD STAR ENERGY

EXHIBIT C-5 "FORECASTED FINANCIAL STATEMENT"

Profit and Loss Projection

GOLD STAR ENERGY

Fiscal Year Begins

2014-2015

	2014	2015
Revenue (Sales)		
AEP ENERGY	265,000.0	220,000
DIRECT ENERGY	95,000.0	400,000
TITIAN ENERGY RES	560,000.0	450,000
LAKE SHORE RES	840,000.0	1,200,000
CONSTELLATION	700,000.0	1,100,000
APG&E	125,000.0	560,000
CHAMPION ENERGY	17,000.0	10,500
Total Revenue (Sales)	2602000.0	3,940,500
Gross Profit		
	2,460,000.0	3,940,500
Expenses		
Salary expenses		
Payroll expenses	2,126,000.0	3,210,000
Outside services	-2,600.0	-16,000
Supplies	-11,000.0	-18,000
Repairs and maintenance	-6,000.0	-8,000
Advertising	-16,000.0	-12,000
Car, delivery and travel	20,000.0	-28,000
Accounting and legal	-4,500.0	6,000
Rent	-39,000.0	-45,500
Telephone	-3,000.0	3,200
Utilities	-600.0	2,700
Insurance	-7,900.0	10,000
Taxes (real estate, etc.)	75,000.0	110,000
Interest		
Depreciation	-1,800.0	3,500
losses	65,000.0	80,000
Misc. (unspecified)	31,000.0	
Total Expenses	2224600.0	3,297,900
Net Profit		
	235,400.0	642,600

GOLD STAR ENERGY BALANCE SHEET 2016

CURRENT ASSETS

CASH 310,700.00

ACCOUNTS RECEIVABLE

USG&E 5,469.00
CONSTELLATION 328,143.00
AEP 109,381.00
DIRECT ENERGY 218,762.00
GS SUEZ 437,524.00

COMMERCIAL ACCOUNTS RECEIVABLE 1,099,279.00

RESIDUAL INCOME 2016 THRU 2018

Note: We are paid residually on accounts for multiple years.
The 1,099,279 includes payments due to Gold Star.

RESIDENTIAL ACCTS RECEIVABLE 171,000.00
6/6/16-6/17/16 owed

Note: average future residential income 70,000 wk

TOTAL CURRENT ASSETS 1,580,979.00

FIXED ASSETS

GOLD STAR VEHICLES 63,510.00
FURNITURE 9,317.00
COMPUTERS 8,709.00

TOTAL FIXED ASSETS 81,536.00

Note: see attached Fed. Summary Depreciation Schedule

EXPENSES-

RENT
UTILITIES -69,960.00
GAS FOR COMPANY VEHICLES -3,127.56
INSURANCE -16,800.00
PAYROLL FOR GOLD STAR 6/6/16-6/17/16 -13,600.84
-56,000.00

TOTAL EXPENSES TO DATE 2016 -159,488.40

Note: We have not incurred any business loans or debts

TOTAL ASSETS 1,503,026.60

Signature

Jeremy K Smith

Date

6-9-16

SCHEDULE C
(Form 1040)

Department of the Treasury
Internal Revenue Service (99)

Profit or Loss From Business
(Sole Proprietorship)

OMB No. 1545-0074

2015

Attachment
Sequence No. **09**

► **Information about Schedule C and its separate instructions is at www.irs.gov/schedulec.**
► **Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065.**

Name of proprietor
Jeremy K Smith

Social security number (SSN)
[REDACTED]

A Principal business or profession, including product or service (see instructions)

Utility Broker

C Business name. If no separate business name, leave blank.

Gold Star Energy

E Business address (including suite or room no.) ►

City, town or post office, state, and ZIP code

F Accounting method: (1) ☒ Cash (2) ☐ Accrual (3) ☐ Other (specify) ►

G Did you 'materially participate' in the operation of this business during 2015? If 'No,' see instructions for limit on losses. ☒ Yes ☐ No

H If you started or acquired this business during 2015, check here ☐

I Did you make any payments in 2015 that would require you to file Form(s) 1099? (see instructions) ☒ Yes ☐ No

J If 'Yes,' did you or will you file required Forms 1099? ☒ Yes ☐ No

Part I Income

1	Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you on Form W-2 and the 'Statutory employee' box on that form was checked <input type="checkbox"/>	1	3,965,659.
2	Returns and allowances	2	183,153.
3	Subtract line 2 from line 1	3	3,782,506.
4	Cost of goods sold (from line 42)	4	
5	Gross profit. Subtract line 4 from line 3	5	3,782,506.
6	Other income, including federal and state gasoline or fuel tax credit or refund (see instructions)	6	
7	Gross income. Add lines 5 and 6	7	3,782,506.

Part II Expenses. Enter expenses for business use of your home **only** on line 30.

8	Advertising	8	18,240.	18	Office expense (see instructions)	18	69,308.
9	Car and truck expenses (see instructions)	9	32,075.	19	Pension and profit-sharing plans	19	
10	Commissions and fees	10		20	Rent or lease (see instructions):		
11	Contract labor (see instructions)	11	2,748,074.	a	Vehicles, machinery, and equipment	20 a	3,400.
12	Depletion	12		b	Other business property	20 b	49,160.
13	Depreciation and section 179 expense deduction (not included in Part III) (see instructions)	13	75,760.	21	Repairs and maintenance	21	
14	Employee benefit programs (other than on line 19)	14		22	Supplies (not included in Part III)	22	
15	Insurance (other than health)	15	23,482.	23	Taxes and licenses	23	
16	Interest:			24	Travel, meals, and entertainment:		
a	Mortgage (paid to banks, etc.)	16 a		a	Travel	24 a	4,757.
b	Other	16 b		b	Deductible meals and entertainment (see instructions)	24 b	6,000.
17	Legal and professional services	17	172,697.	25	Utilities	25	9,364.
28	Total expenses before expenses for business use of home. Add lines 8 through 27a	28		26	Wages (less employment credits)	26	
29	Tentative profit or (loss). Subtract line 28 from line 7	29		27 a	Other expenses (from line 48)	27 a	275,094.
30	Expenses for business use of your home. Do not report these expenses elsewhere. Attach Form 8829 unless using the simplified method (see instructions). Simplified method filers only: enter the total square footage of: (a) your home: _____ and (b) the part of your home used for business: _____. Use the Simplified Method Worksheet in the instructions to figure the amount to enter on line 30.	30		b	Reserved for future use	27 b	
31	Net profit or (loss). Subtract line 30 from line 29. • If a profit, enter on both Form 1040, line 12 (or Form 1040NR, line 13) and on Schedule SE, line 2 . (If you checked the box on line 1, see instructions). Estates and trusts, enter on Form 1041, line 3 . • If a loss, you must go to line 32.	31	295,095.				

32 If you have a loss, check the box that describes your investment in this activity (see instructions).

• If you checked 32a, enter the loss on both **Form 1040, line 12**, (or **Form 1040NR, line 13**) and on **Schedule SE, line 2**. (If you checked the box on line 1, see the line 31 instructions). Estates and trusts, enter on **Form 1041, line 3**.

• If you checked 32b, you **must** attach **Form 6198**. Your loss may be limited.

32 a ☐ All investment is at risk.

32 b ☐ Some investment is not at risk.

GOLD STAR ENERGY LLC- PROFIT & LOSS STATEMENT

FISCAL Year Begins

2016

1-1-16 TO 4-31-16

Revenue (Sales)	Gross Earnings		
JAN	633,049.69		
FEB	532,469.37		
MARCH	372,635.81		
APRIL	433,536.52		
	1,971,691.39		
	Total In	Total Out	NET Profit
Total Revenue (Sales)	1971691.39	-1,744,877.64	226813.75
Payroll 1099	1,589,159.20		
rent	17,200.00		
outsided services	7200		
supplies	9876.9		
repairs	4398		
advertising	2603.09		
vans gas	10980.4		
utilities	3803.1		
insurance	6456.87		
legal fees	4689		
office expenses	28,909.00		
losses	26,442.00		
Misc (unspecified)	5050		
drug test	2409.03		
background checks	8697		
brokers license	17004.05		
TOTAL OUT	1,744,877.64		

6-8-16

[Signature]

president
